

**ONSTRATEGY**<sup>®</sup>  
SCHOOL

Executive Seminar | In House

## **TEP** | Total Execution Process

A full planning, alignment and execution cycle.  
Strategy execution best in class practices.

*Knowledge is the first step towards success...*

[www.on-strategy.com/edu/TEP](http://www.on-strategy.com/edu/TEP)

**T**aking the execution of the strategy to a new level of performance requires the alignment of people, technology, operations, finances, and other functions. Aligning them with each other is even more complex. TEP connects strategy, processes and people to enable and sustain the complete change and transformation process.

**Use TEP to lead the transformation integrating Strategy, Processes & People.**

I want a consultant [Click Here](#)

## Program Outline

### 1 Formulate the business strategy

Define a vision that can be measured a verified over time. Create a value proposition. Formulate a competitive strategy.

### 2 Translate the plan into actions

Take the vision to actionable and measurable objectives Use a Balanced Scorecard to create a strategy management model.

### 3 Align the business process

How to link the strategic objectives with the processes to sustain the long term success of your organization? Keep in mind that processes deliver results.

### 4 Align the people with the plan

Don't wait until it is late to determine if you have the talent that your strategy requires. Align your new challenges with the talent capable to manage them.

### 5 Managing TEP

From the paper to the dialogue. Initiate a program of strategic meetings to fuel the model and monitor the progress and performance of the execution plan.

## Benefits

- Formulate a strategy
- Translate the idea in a plan with BSC
- Connect the processes
- Connect the people with the strategy
- Manage the execution of the plan

## Who should attend

Directors, managers, senior leaders and government officials with responsibility in the planning and execution of the strategy, interested in designing a full predictive and systematic model to focus their organization in achieving the goals and plan for every possible outcome.

In the **IN-HOUSE** model, the client will be responsible to provide the infrastructure needed to conduct the event. ON STRATEGY will assign senior instructors to ensure a successful and exciting learning experience. Our instructors have experience in similar engagements across multiple industries.



**ON STRATEGY**<sup>®</sup>

the business of tomorrow, **today.**

SCHOOL is ON STRATEGY executive education division. Our programs are designed to meet the needs of executives and Corporate Universities, to develop and reinforce specific competencies on strategy leadership execution.

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**Some of the companies that trusted us with their strategies:** AM-PM - BBVA - BOEHRINGER INGELHEIM  
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MANE - PEMEX - RH SHIPPING - SAP - SCOTIABANK - SEARS - SECRETERIA DE SALUD - SPORTS WORLD - TELEFÓNICA  
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